Ratos investment in HENT



Investment hypothesis 2013

- Attractive and growing market, HENT with strong position in selected segments
- A "winner" in its market with focused business model, strong cash flows and good growth prospects
- Experienced management with solid track record

Development so far under Ratos holding

- Strong development on most parameters, investment hypothesis (more than) proven
- Nordic growth journey started

Agenda going forward

- Cont'd Nordic growth journey
- Risk management
- Potential to improve margins

Key facts HENT

Investment year Ownership 2013

73% (27% management)

Net investment Chairman SEK 50m Helge Midttun

Ratos team

Mårten Bernow & Christian Johansson Gebauer



